

FRANCHISOR

**quattro**<sup>TM</sup>  
BUSINESS SUPPORT SERVICES



Expand your brand  
name, create visibility,  
and optimize operations  
with **advanced  
tech-enabled solutions**

Get more to go on<sup>TM</sup>



## **Gain more accurate data to evaluate issues, scale operations, and develop win-win situations faster and better**

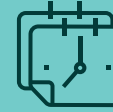
A uniquely American concept, franchising presents interesting opportunities and frequently complex challenges as well. Franchisors and franchisees alike must be well-versed not only in the franchising business model but also in the changing landscape of it and a commitment to proactive, professional solutions that bring value to both sides of the model. Often though they lack the standardized system needed for comparisons and benchmarking, they face challenges with inaccurate and late financial statements, limited expansion or growth opportunities due to an inability to scale or attract, and many run into issues with inventory management. Owning a franchise requires long-range strategic planning, strong infrastructure, and tight process management skills, and they often have special accounting needs that generally go unaddressed.

## Franchisors can leverage immense benefits from implementing these things across their franchise:

Across different industries, these nuances are more pronounced – ranging from seasonality issues, high employee turnover, technology implementation and management challenges with the right point-of-sale system, menu pricing analysis, tip reporting and allocation, and even royalty fee audits. While some franchisors have long ignored these system-wide challenges, and left them to the franchisees to work out individually, the forward-thinking ones have come to rely heavily on outsourcing, in some form or the other, to address a majority of these hurdles across their brand.



**A common chart of accounts**



**A reporting calendar for timely financial statements**



**A common financial statement format**



**An agreed set of financial performance indicators**



**A common reporting platform and data warehouse**



**An authorized vendor list for goods and services, including accounting**



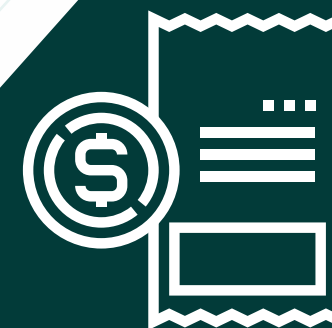
**2,800+**

Financials Delivered  
Each Month



**1 million+**

Bank Transactions  
Reconciled Each Month



**1.5 million+**

AP Invoices  
Processed  
Each Year

As a smart sourcing partner, Quattro will give you and your franchisees **more to go on**. We help you see the complete picture of your organization's finances with accurate reports and insights, frequent check-ins, and dedicated teams to see faster, and better, results at a fraction of the cost.

## Our Solutions for Franchisors:

Quattro's deep domain expertise and best practices allows us to eliminate redundancies, streamline operations and enhance revenues while reducing costs.



### **F&A Services**

- Finance & Accounting
- Record to Report
- Procure to Pay
- Order to Cash
- Business Improvement Services
- Managed Payroll & Human Capital Management



### **Technology Services**

- Professional & Cloud Services
- Managed Services
- Business Enablement Services
- Mobility Services

# What does Get More To Go On mean for your business?

For a Business Leader, and effective decision-making, it means three things:



## SEE FURTHER

BECAUSE YOU CAN'T  
MAKE REAL-TIME  
DECISIONS WITH  
OUT-OF-DATE DATA



## SCALE SMARTER

BECAUSE IF THE  
BACK OFFICE CAN'T  
KEEP UP, THE FRONT  
OFFICE WON'T



## STAND STRONGER

BECAUSE YOU MAKE  
BETTER DECISIONS  
WHEN YOU STAND ON  
STRONGER SUPPORT

Quattro seamlessly monitors the pulse of your business. Provides access to real-time information, anytime and from anywhere. Delivers information and insights to drive business decisions and results.



**Get more to go on**

QBSS is a tech-enabled, cloud-based business support services outsourcing firm that's changing the way companies think about finance, accounting, HR and technology services. You get world-class teams combined with highly personal service, and a portal that lets you see and manage everything online.

***#GetMoreToGoOn***

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