

PE Firms



Make your investment  
vision possible by  
implementing **creative  
solutions for  
every challenge**

Get more to go on<sup>TM</sup>



**Gain the needed  
visibility, workflow, and  
consistency to create  
value and growth**

The private equity landscape today has become increasingly crowded. Aggressive growth over the past decade has resulted in fierce competition with more competitors and peers entering the deal-making game. Increasing efficiencies in a PE firm is nothing new to prevent margin erosion, and today it has certainly taken on a new sense of urgency. Private equity players have to look outside the box for opportunities to maximize EBITDA, and one way they're finding to do this is by streamlining and consolidating processes for cost-reduction and efficiency, especially in their back-office operations.

Typically, an asset will have a great front, but could face huge obstacles with disparate accounting systems, convoluted workflows and de-centralized processes. Adding skilled manpower doesn't really amount to efficiency, on the contrary it only gets expensive fast. Slow financial closings and poorly documented processes, as well as leadership that spends much of its time on transactional rework instead of growth strategy, makes for an opportunity cost to really consider. Either they divert revenue and attention toward internal value-neutral tasks or realign to growth vehicles like research and development (R&D). For private equity funds that need to streamline these processes as nimbly and quickly as possible, outsourcing is a powerful tool, but not every provider is created equally. Most often, whatever cost reduction can be gleaned ends up accounting for very little when the end result is lackluster efficiency improvements. The new strategies that give funds a competitive edge require a new way of doing business when it comes to outsourced talent – they must be able to scale rapidly and deliver returns in the form of both efficiency and cost savings.



**2,800+**

Financials Delivered  
Each Month



**1 million+**

Bank Transactions  
Reconciled Each Month



**1.5 million+**

AP Invoices  
Processed  
Each Year

At Quattro, you **get more to go on**. That's because we truly understand PE and mid-market companies. With experienced PMO resources paired with a time-tested transition methodology and domain expertise, we offer stability, scalability and standardization.

## Our Solutions

As a platform agnostic provider, we're able to work within our clients' preferred ERP or allow them to leverage our platforms. By partnering with us you get customized solutions, delivered by quality teams of highly skilled professionals that function as an extension of your team.



### **F&A Services**

- Finance & Accounting
- Business Improvement Services
- Managed Payroll & Human Capital Management



### **Technology Services**

- Professional & Cloud Services
- Managed Services
- Business Enablement Services
- Mobility Services



# What does Get More To Go On mean for your business?

For a Business Leader, and  
effective decision-making,  
it means three things:



## SEE FURTHER

BECAUSE YOU CAN'T  
MAKE REAL-TIME  
DECISIONS WITH  
OUT-OF-DATE DATA



## SCALE SMARTER

BECAUSE IF THE  
BACK OFFICE CAN'T  
KEEP UP, THE FRONT  
OFFICE WON'T



## STAND STRONGER

BECAUSE YOU MAKE  
BETTER DECISIONS  
WHEN YOU STAND ON  
STRONGER SUPPORT

Quattro seamlessly monitors the pulse of your business. Provides access to real-time information, anytime and from anywhere. Delivers information and insights to drive business decisions and results.



**Get more to go on**

QBSS is a tech-enabled, cloud-based business support services outsourcing firm that's changing the way companies think about finance, accounting, HR and technology services. You get world-class teams combined with highly personal service, and a portal that lets you see and manage everything online.

***#GetMoreToGoOn***

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