



# Focus on development and branding, allow the channel to create value by managing the day-to-day selling and supporting

From product development to product quality and support, OEMs are under constant pressure to sustain their brand, innovate solutions, and grow their market share. It is essential to ensure the right products are available to the right people at the right time with sustained brand quality. Successful brand sustainability requires a significant focus on development and product enhancement.

Your ability to focus on these goals would drastically improve with Quatrro backing your processes.

Our industry expertise, analytics-driven solutions, proprietary tools, and leading technology solutions, alongside our F&A and HR solutions, help make you more agile.



Enable your internal talent to focus more on innovation, designing, marketing, and selling

We help you get the most of your processes and people with these key benefits:



Reduced operating costs



Save cost on support services and avoid capital investments in setting up global support centers



Easily flex capacity, up or down, reducing the need for costly sub–contract labor as a reaction to changes in the ecosystem



We provide certified expert resources to meet the business objectives between

sales expectations and delivery alignment



We collaborate with you on your business growth strategy and become your differentiator to stay ahead of the competition

We simplify business outcomes with our proven approaches that bring benefits and value to the channel ecosystem:



We communicate directly and meet commitments with consistency to **maintain trust & build value** 



We support you through
disruptive transformation
from the ecosystem giving you a
competitive advantage



We have the capability to meet global distribution communication language and translation needs



We meet your roadmap practice building strategy by expanding your technical skill base



Leverage us to meet market demands with immediate and long-term scalable solutions



We collaborate to advise, design and deliver your technology strategy to the ecosystem



Total contact ownership: With our commitment to own the resolution there is never any ambiguity as to ownership and accountability when it comes to the **customer experience** 

and satisfaction



Our unique model aims for a zero defects objective & complete SLA attainment for ultimate customer satisfaction



We deliver technology solutions as a service to improve OPEX costs enabling financial controls and accountability



We invest in hiring the best people

and providing the environment to inspire & improve people's lives & productivity



We adopt, focus and execute on your plans to help you

reach your strategic goals & innovations



Leverage our governance structure to ensure effective communications with stakeholders and team members ensuring a

strong technology solutions practice

We give you **more to go on** by minimizing expenses and disruptions with end-to-end, real-time solutions blended with our proven expertise.



800+ Experienced Technology Professionals



200+ OEM
Products Supported



800,000+ Devices Managed



100,000+ Issues Resolved Annually



10 Million+ O365 Subscriptions Supported Globally

# Our Solutions

Quatrro's cost-effective and tech-advanced services can help you stay on the fast-track effectively.



### **F&A Services**

- Finance & Accounting
- Record to Report
- Procure to Pay
- Order to Cash
- Business Improvement Services
- Managed Payroll & Human Capital Management



## **Technology Services**

- Professional & Cloud Services
- Managed Services
- Business Enablement Services
- Mobility Services

# What does Get More To Go On mean for your business?

For a Business Leader, and effective decision–making, it means three things:



SEE FURTHER

BECAUSE YOU CAN'T
MAKE REAL-TIME
DECISIONS WITH
OUT-OF-DATE DATA



SCALE SMARTER

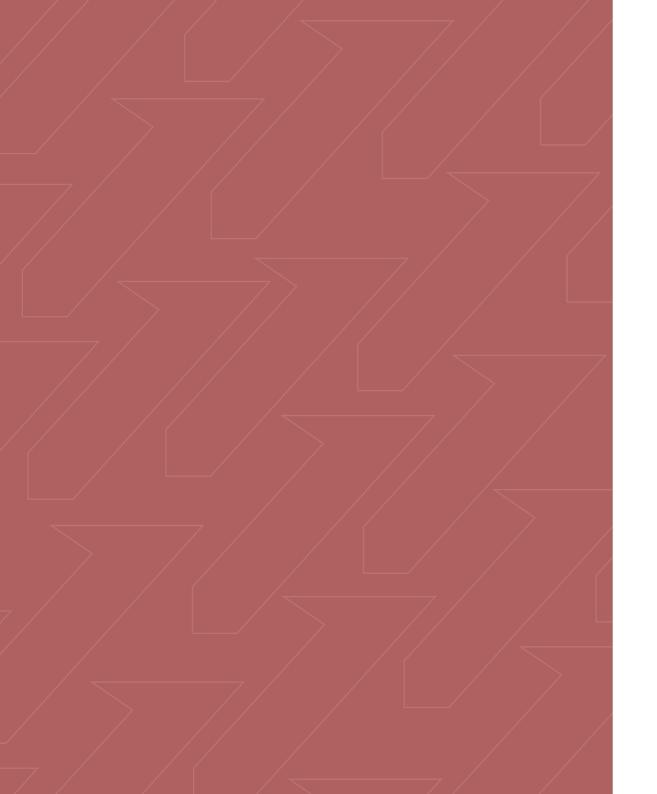
BECAUSE IF THE BACK OFFICE CAN'T KEEP UP, THE FRONT OFFICE WON'T



STAND STRONGER

BECAUSE YOU MAKE
BETTER DECISIONS
WHEN YOU STAND ON
STRONGER SUPPORT

Quatrro seamlessly monitors the pulse of your business. Provides access to real-time information, anytime and from anywhere. Delivers information and insights to drive business decisions and results.





QBSS is a tech-enabled, cloud-based business support services outsourcing firm that's changing the way companies think about finance, accounting, HR and technology services. You get world-class teams combined with highly personal service, and a portal that lets you see and manage everything online.

#GetMoreToGoOn

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