



**Essential Finance and
Accounting Services
for Managed Service
Providers**

Get more to go on™

Background

Managed Service Providers (MSPs) are constantly seeking innovative ways to attract new clients and retain existing ones in an expanding market by providing creative, value-added services that generate revenue growth. However, if their own back-office is not optimized, then any revenue growth from their client base may not actually fully reflect in their bottom line. This can be a very frustrating realization for many MSP's.

Some of the common pain points that regularly complicate and slow down an MSP, making it more difficult for them to reach their growth objectives, are capturing all billable time, ensuring their engineers are fully utilized, and being financially prepared in a rapidly consolidating market for potential mergers and acquisitions.

In the ever-evolving MSP ecosystem, our commitment is to shoulder the day-to-day transactional responsibilities, freeing you to focus on strategic initiatives that not only generate value but also prepare you for potential market shifts and opportunities.

Our specialized F&A services are tailored to meet the challenges of the MSP industry, by empowering you to:

- **Enhance Service Billing Accuracy:** Streamline tracking and billing for professional service time to optimize revenue.
- **Maximize Engineer Utilization:** Implement strategies to ensure your engineering team operates at peak efficiency, enhancing profitability.
- **Optimize Cash Flow:** Efficiently manage cash flow to support daily operations and strategically position your MSP in a consolidating market or potential acquisition.
- **Enable Accurate Financial Planning:** Access timely financial insights for informed resource allocation decisions.
- **Streamline Account Reconciliation:** Ensure precise reconciliation for financial stability and compliance.
- **Proactively Manage Financial Risks:** Implement robust controls to mitigate risks such as financial leakages, fraud, and non-compliance.
- **Tailor Financial Processes for Growth:** Create agile financial and accounting processes that can scale seamlessly with your MSP's growth trajectory.

Our Current Offerings

Our comprehensive Finance and Accounting services give you better financial control through sharper insights and streamlined processes for healthy cash flow, accurate financial reporting, and more to drive long-term growth.

Finance & Accounting

Record to report

Our services improve the "Record to Report" process. This, in turn, ensures, on-time delivery of accurate financial data, thereby strengthening compliance.

- Profit and Loss Statements
- Balance Sheet
- Cash Flow Statement
- General Ledger
- Bank Account & GL Reconciliations
- Cash and Credit Card Deposit Verifications
- Inter-Company Accounting
- Fixed Asset Account Management
- Inventory Accounting

Procure to pay

Quattro's "Procure to Pay" services ensure companies are able to efficiently optimize their working capital. Consequently, business processes are streamlined and smart cash management ensured.

- Mailroom Services
- Invoice Processing & Disbursements
- Approval Workflow
- Vendor Management
- Electronic Invoice Integration
- Statement Research
- Utility Tracking
- Positive Pay
- 1099 Reporting

Order to cash

Quattro provides an end-to-end solution that enables a holistic view of the "Order to Cash" process. This, in turn, serves to enhance overall operational and financial performance.

- Prepare, Verify, and Dispatch
- Order Management
- Customer Billing
- Customer Inquiries
- Cash Management
- Monitor and Follow-Up for Collections
- Setup and Monitor Customer Master
- Bad Debt Analysis
- Accounts Receivable Reconciliations
- Accounts Receivable Aging Report

CFO Advisory

Our services offer executive-level support and management of finance teams to drive enterprise value.

- Review and identification of opportunities for EBITDA improvements
- Management of Budget and Forecasting Cycles
- Assessing organization and making recommendations for growth
- Preparation for Acquisition, Merger or Exit
- Implementing plans to optimize cash flow
- Providing guidance and overseeing Due Diligence activities for raising capital and attracting investors.
- Management of year-end processes and review of the year-end closing
- Preparation of management of Audit process
- Review and preparation of facility reporting

Policies and procedures evaluation

Our services help systemize your various evaluation and documentation needs with effectiveness.

- Review of existing processes for streamlining and standardization to uncover automation opportunities
- Providing experienced professionals for developing policies and procedures for startups and other companies
- Documentation of Standard Operating Procedures
- Organization and guidance in updating existing documentation
- Updating backlogged processes, determining the reason for the backlogs with the implementation of improvements

Impact Delivered

2,300+

Experienced Accountants and IT Professionals

50,000+

Professional Services Projects/ Migrations

200+

OEM Products Supported

96% +

Employees Rating QBSS as a "Great Place to Work"

16 million+

M365 Subscriptions Supported Globally

About Quattro

Quattro is a tech-enabled outsourcing firm, with over 25+ years of specialized experience, that's changing the way companies think about finance, accounting, human resources and technology services. You get world-class teams combined with highly personalized services, and a portal that lets you see and manage everything online—all of which is rooted in our 'Get more to go on' strategy. It's how our clients around the world are able to see further, scale smarter, and stand stronger.