

Maximizing Grant Revenue through Strategic Cost Allocation



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THE CHALLENGE

- Organizations serving multiple contracts across different territories/services
- Specific mission needs requiring funding from multiple sources
- Risk of over/underspending on individual grants
- Inefficient allocation methods leading to "money left on the table"

QUATRRO SOLUTION



Strategic Allocation Methods

- Implemented strategic allocation methods acceptable to government funders
- Implementing funder approved allocation methods (including variations of FTE and square footage utilizing sub-weight averaging)



Adaptive Methodology

- Reassessed allocation methods as new opportunities and contracts arose
- Creating consistent reporting structures with comparative data for analytical analysis



Weighted Cost Distribution

- Created weighted average models to appropriately distribute costs
- Strategic mapping of resource costs to grant requirements



Data Integrity & Compliance

- Ensured consistent data integrity and compliance
- Setting up single-source accounting solutions for consistent data tracking



Integrated Accounting Systems

- Set up accounting systems to track allocations consistently
- Cross utilized technology to integrate operating softwares to seamlessly integrate operations and reporting compliance

IMPACT

01

Maximized revenue from existing grants with reduced manual data entry and errors

02

Faster financial reporting and analysis with database-driven decision making

03

Improved ability to respond to changing grant environments with consistent compliance